



Incoterms	Seller	Customs	Loading	Carriage	Named Place	Port	Transport	Port	Named Place	Carriage	Customs	Unloading	Buyer
EXW (Ex Works)	Risk												
FCA (Free Carrier)	Risk			Cost									
FAS (Free Alongside Ship)	Risk			Cost									
FOB (Free On Board)	Risk			Cost									
CFR (Cost and Freight)	Risk			Cost									
CIF (Cost, Insurance and Freight)	Risk			Cost			Insurance						
CPT (Carriage Paid To) Named Place	Risk			Cost									
CIP (Carriage and Insurance Paid to) Named Place	Risk			Cost			Insurance						
DAP (Delivered At Place)	Risk			Cost									
DPU (Delivered Place Unloaded)	Risk			Cost								Cost	
DDP (Delivered Duty Paid)	Risk			Cost								Cost	

SEA FREIGHT

Risk **Cost** **Insurance**